

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 INRE-00 ICAE-00 CIAE-00 PM-05
INR-10 L-03 ACDA-12 NSAE-00 PA-01 SS-15 SP-02
TRSE-00 SSO-00 /061 W
-----043952 081747Z /75

O 081732Z MAY 78
FM USMISSION USNATO
TO SECSTATE WASHDC IMMEDIATE 1367
SECDEF WASHDC IMMEDIATE
INFO CNO WASHDC
COMNAVELEX WASHDC
NAVFACENGCOM WASHDC
NAVELECSYSENGCEN PORTSMOUTH VA

C O N F I D E N T I A L USNATO 04590

SECDEF FOR OUSDRE(C3I)-MESSRS GRAY, SALTON, NAVELECSYSENG-
CEN FOR K A BLAKELEY

E.O. 11652: GDS
TAGS: NATO ETEL MARR
SUBJECT: NATO SATCOM TAIL, NORFOLK - US SUBMISSION OF
TYPE B ESTIMATE

1. WE HAVE FORMALLY PROVIDED WG/18 MEMBERS AND THE INTER-
NATIONAL STAFF, INCLUDING NICSMA, WITH A DRAFT OF SUBJECT
ESTIMATE AND HAVE SCHEDULED INITIAL SCREENING BY WG/18 FOR
WED MORNING, 17 MAY 78. WE WERE ABLE TO EXPEDITE THESE
ACTIONS THANKS TO THE EXCELLENT WORK ACCOMPLISHED BY
MR K A BLAKELEY, NAVAL ELECTRONIC SYSTEMS ENGINEERING
CENTER, PORTSMOUTH.

2. SUGGEST WASHINGTON CAREFULLY REVIEW SUBJECT DRAFT
ESTIMATE (MR BLAKELEY HAS A COPY), MAKE ANY CORRECTIONS
NECESSARY, AND SUBMIT A FINAL "B" ESTIMATE (20 CYS) UPON
ARRIVAL TO NATO 17 MAY. FURTHER SUGGEST THAT US
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SEND THE STRONGEST POSSIBLE BRIEFING TEAM TO PRESENT AND
DEFEND SUBJECT ESTIMATE AND TO ANSWER AS MANY QUESTIONS
DURING THE ACTUAL SCREENING IN ORDER TO MINIMIZE DELAYS IN
PROJECT APPROVAL. SUGGEST TEAM BE FULLY PREPARED TO
DEFEND US COST-SHARING PROPOSAL, AND THAT WASHINGTON HAVE
A FALL-BACK POSITION PREPARED WHEN PROJECT IS PRESENTED TO
P&P COMMITTEE (HOPEFULLY) IN EARLY JULY.

3. ACTIONS REQUESTED: WASHINGTON PROVIDE FINAL B ESTIMATE
AT 17 MAY MEETING. WASHINGTON SEND STRONGEST TEAM POSSIBLE
TO DEFEND PROJECT ON 17 MAY. WASHINGTON PREPARE FALL-BACK
COST-SHARING PROPOSAL IN THE EVENT THAT P&P COMMITTEE DOES
NOT ACCEPT CURRENT COST-SHARE PROPOSED. BENNETT

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